



# The Virginia Chapter of AAHAM

## Fall Regional Conference



Fauquier Hospital  
500 Hospital Drive  
Warrenton, VA 20186  
(540) 316-5000  
Friday, September 23, 2016



### *Agenda*

- 8:30-9:00**                      **Registration and Continental Breakfast**  
*Generously Sponsored by Mercury Accounts Receivable Services, LLC*
- 9:00-10:30**                      ***Creative Leadership: Building a Culture of Innovation***  
**Jonathan Fanning, Motivational Speaker, Author of *Who are you BECOMING?***
- 10:30-10:45**                      **Break - *Generously Sponsored by Change HealthCare***
- 10:45-11:45**                      ***Medicare Advantage vs. Medicare Plans – What Should Hospitals be Telling the Patients?***  
**Sally Mank, Health Insurance Counselor, Jefferson Area Board for Aging**
- 11:45-12:45**                      **Lunch - *Generously Co-Sponsored by Credit Control Corporation and KIWI-TEK***
- 12:45-1:45**                      ***Aligning Case Management with Revenue Cycle Business Office***  
**Steven Ellinger, Director PFS, Inova Health System**  
**Joy Galberth, Manager Revenue Outcomes, Inova Health System**
- 1:45-2:45**                      ***The Value of Creating Partnerships - Stop Hiring and Managing Vendors. Start Finding Partners Who Can Create Solutions. The Mental Game We Play on Ourselves.***  
**Bill Hopkinson, IFCCE, CPBE, Treasurer, Board of Directors, ACA International**
- 2:45-3:00**                      **Break - *Generously Sponsored by MedClaims***
- 3:00-4:15**                      ***Mastering Your Memory***  
**Tyler Enslin, National Director of Direct Development Training**
- 4:15-4:30**                      **Door Prizes - *Generously Sponsored by VCS, Inc.***



Registration Fees:  
Non-Members \$125.00

Members \$85.00

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**Full Name** **Title** **Certification (CRCE, CRCP, CRCS)**

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**Organization Name**

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**Organization Address** **City** **State** **Zip**

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**Phone Number** **Fax Number** **E-mail Address**

Mail: Registration Form and Fee Payable to Virginia AAHAM  
Linda Conner  
Manager, Patient Finances  
Sentara Halifax Regional Hospital  
2204 Wilborn Avenue  
South Boston, VA 24592

OR

Register online at <http://www.vaaaham.com> under Calendar of Events  
Click "Online Registration"

We reserve the right to cancel or re-schedule a program because of insufficient number of registrants or other unforeseen circumstances, or to close registration when a program is over subscribed.